



Industry Legend James Emden Joins Colliers International

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NEW YORK, May, 2010 – Continuing its recruitment spree of the industry's best and brightest, Colliers International has tapped James Emden to join the commercial real estate organization's New York Tri-State operations. The 35-year veteran joins Colliers International as Vice Chairman.

Reporting directly to New York Tri-State CEO Mark Jacom, Emden will further grow Colliers International's market leading tenant representation division, in addition to transacting leases, acquiring new business and developing the organization's roster of brokers.

Emden most recently worked for the New York City office of CB Richard Ellis, where he spent most of his distinguished career. He was an original member of the Edward S. Gordon Company (the firm which became Insignia/ESG and then CBRE), and held the title of Executive Vice President.

"Jimmy Emden is the type of high-caliber, top-tier professional who embodies Colliers International's growth and expansion," Jacom said. "He represents clients at the highest levels of professional excellence, and will be a great mentor to our stable of up-and-coming professionals. We're excited that Jimmy has joined Colliers International."

"As the industry continues to change, Colliers International is clearly emerging as the newest, top-tier leader with a global platform and the ability to service clients at a superior level," Emden said. "My instincts tell me that Colliers International will accelerate its success going forward and I am extremely excited that I will be a part of it. The opportunity reenergizes me as I enter a new phase in my career."

Emden noted that Colliers International demonstrates a philosophy that brings together all the expertise necessary to serve their clients most effectively.

"Led by Mark Jacom, there's an excitement and vitality at Colliers I haven't seen since my early days with Eddie Gordon, when he first built ESG. There's an incredible similarity," Emden said. "Colliers combines the sophistication and best practices of corporate America with an entrepreneurial spirit that elevates people. Everyone at Colliers comes



together in the best interest of the client and has fun doing it. That's exactly the kind of atmosphere I'm looking for."

"James Emden is one of the most respected professionals in our industry," said Joseph Caridi, Executive Vice President of the New York Tri-State operations. "His addition will not only enhance our brokerage operations, but signals to the market just how dedicated we are to recruiting the region's most skilled and passionate real estate executives."

During his thirty-plus year career as a real estate professional, Mr. Emden has negotiated more than \$500 million in New York region leases. Some of his largest transactions include Viacom's 450,000-square-foot lease at 1515 Broadway, Lantis Eyewear's 338,000-square-foot lease in Secaucus, N.J., and Omnicom's 300,000-square-foot lease at 220 East 42nd Street.